

# Renewable Energy Today and Tomorrow

PT Kencana Energi Lestari Tbk.

[www.kencanaenergy.com](http://www.kencanaenergy.com)



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ENERGY**

## Disclaimer & Forward Looking Statement

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Introduction of  
Kencana Energy

Operation  
Highlights

Financial  
Highlights

Environmental,  
Social &  
Governance

Indonesia  
Renewable Energy  
Outlook





## Listed on the Indonesian Stock Exchange in September 2019

PT Kencana Energi Lestari Tbk

IDX Code: KEEN



## Board of Commissioners



Albert Maknawi  
President Commissioner



Jeanny Maknawi Joe  
Commissioner



Sim Idrus Munandar  
Independent Commissioner



Freenyan Liwang  
Independent Commissioner

## Board of Directors



Henry Maknawi  
President Director



Wilson Maknawi  
Vice President Director



Rusmin Cahyadi  
Director



Karel Sampe Pajung  
Director

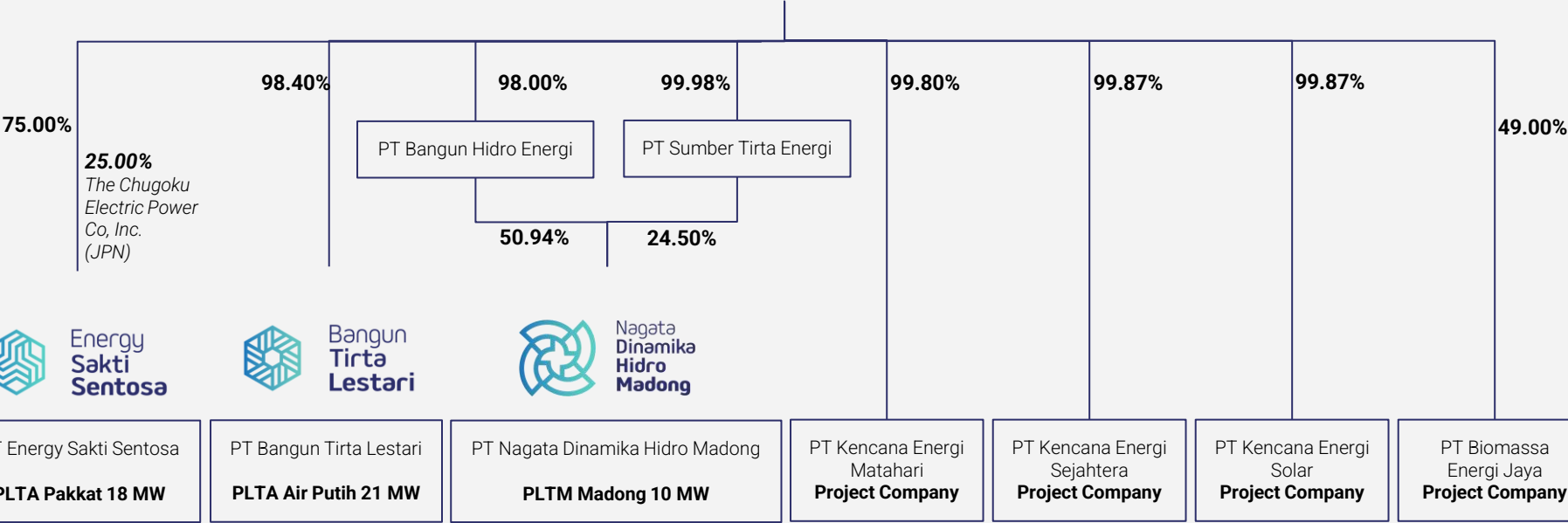


Giat Widjaja  
Director

# Group Structure

20.00% Public | 30.30% PT Paramata Indah Lestari | 49.70% Founders

## PT KENCANA ENERGI LESTARI TBK



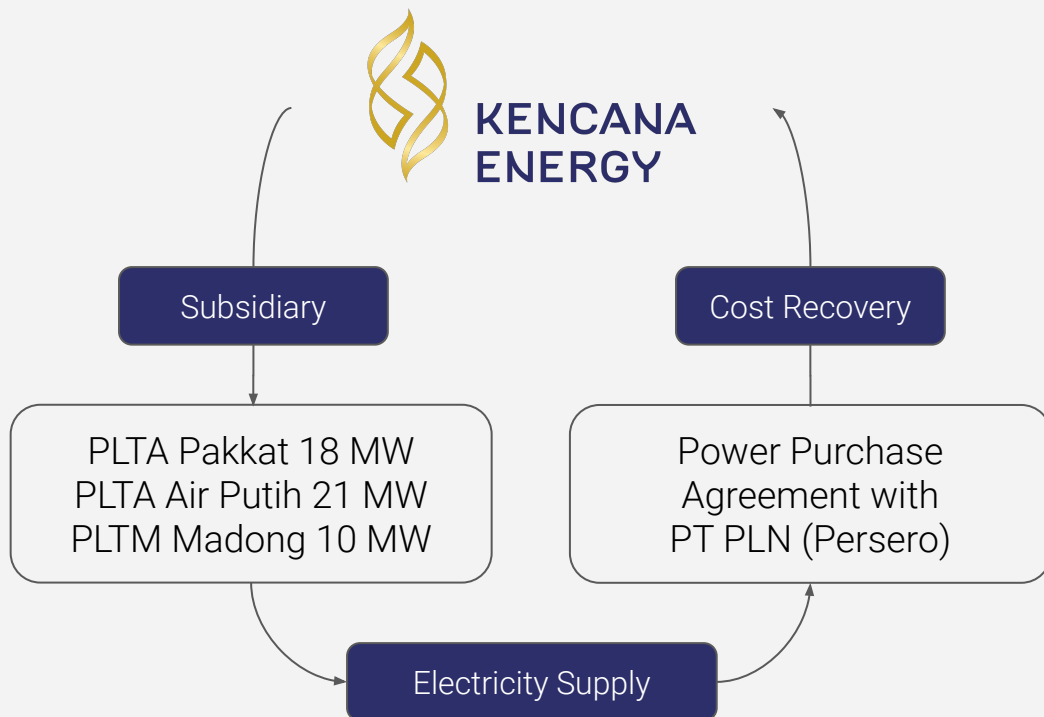
## BUSINESS MODEL

### RECURRING & LONG TERM

The Ministerial Decree of Energy and Mineral Resources (PERMEN ESDM) allows the company to build and operate hydro power plants supplying electricity to PLN for 20 to 30 years.

### SECURED & PREDICTABLE

Take or Pay scheme for the duration of Power Purchase Agreement (PPA).





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## PROJECT STRUCTURE

### PROJECT COMPANY

Established as the Independent Power Producer

### PROJECT SPONSOR

Provides equity for the project company

### LENDERS / FINANCIERS

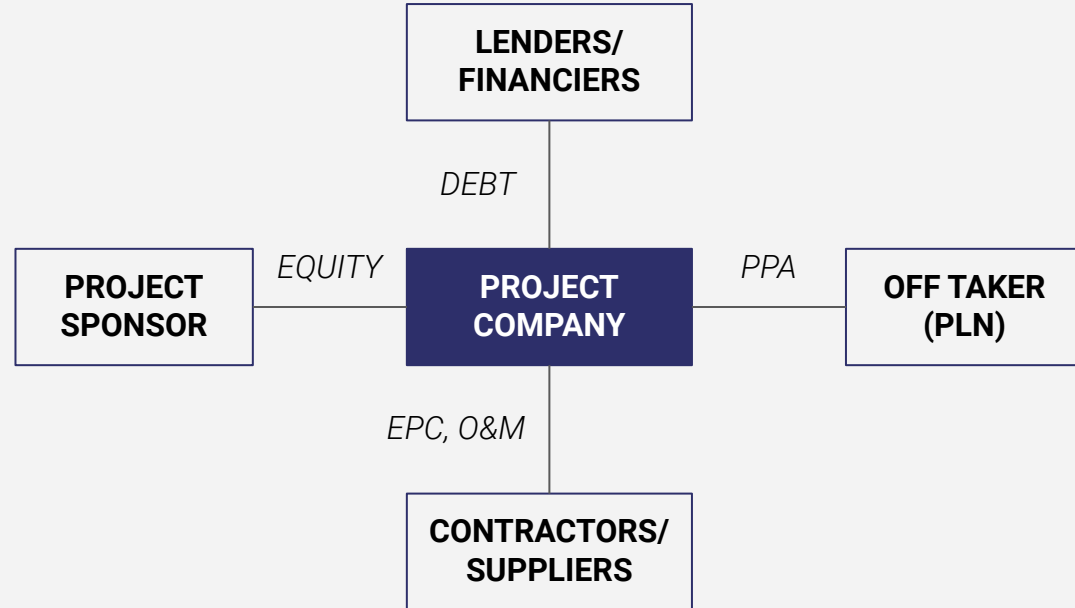
Provides debt financing for the project cost

### CONTRACTORS / SUPPLIERS

Responsible for EPC and O&M works

### OFF TAKER

Purchases the electricity generated by the project



# Kencana Energy Sees Resilient Performance in 2020

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**US\$25.3 million**

stable revenue in face of  
economic challenges

**106%**

increasing electricity  
production with the  
operation of second plant

**136%**

strong growth of  
profitability for 2020

## 3 Hydro Power Plants in Portfolio

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PLTA Pakkat 18 MW  
Sumatera Utara



PLTA Air Putih 21 MW  
Bengkulu



PLTM Madong 10 MW  
Sulawesi Selatan

# PLTA PAKKAT 18 MW

## LOCATION

Humbang Hasundutan Regency,  
North Sumatra Province, Indonesia

## COMMERCIAL OPERATION DATE

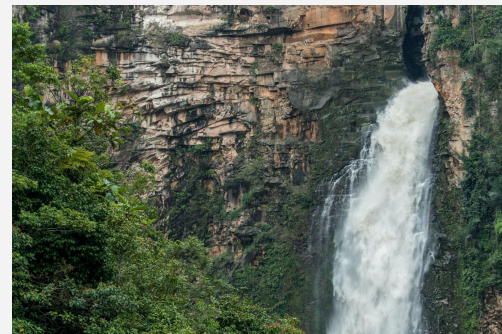
January 31, 2018

## POWER PURCHASE AGREEMENT

30 Years, BOOT Scheme

## SUBSIDIARY

PT Energy Sakti Sentosa



# PLTA AIR PUTIH 21 MW

## LOCATION

Lebong Regency,  
Bengkulu Province, Indonesia

## COMMERCIAL OPERATION DATE

January 22, 2020

## POWER PURCHASE AGREEMENT

30 Years, BOOT Scheme

## SUBSIDIARY

PT Bangun Tirta Lestari



# PLTM MADONG 10 MW

## LOCATION

North Toraja Regency,  
South Sulawesi Province, Indonesia

## COMMERCIAL OPERATION DATE

Q1 / 2022 (Target)

## POWER PURCHASE AGREEMENT

20 Years, BOO Scheme

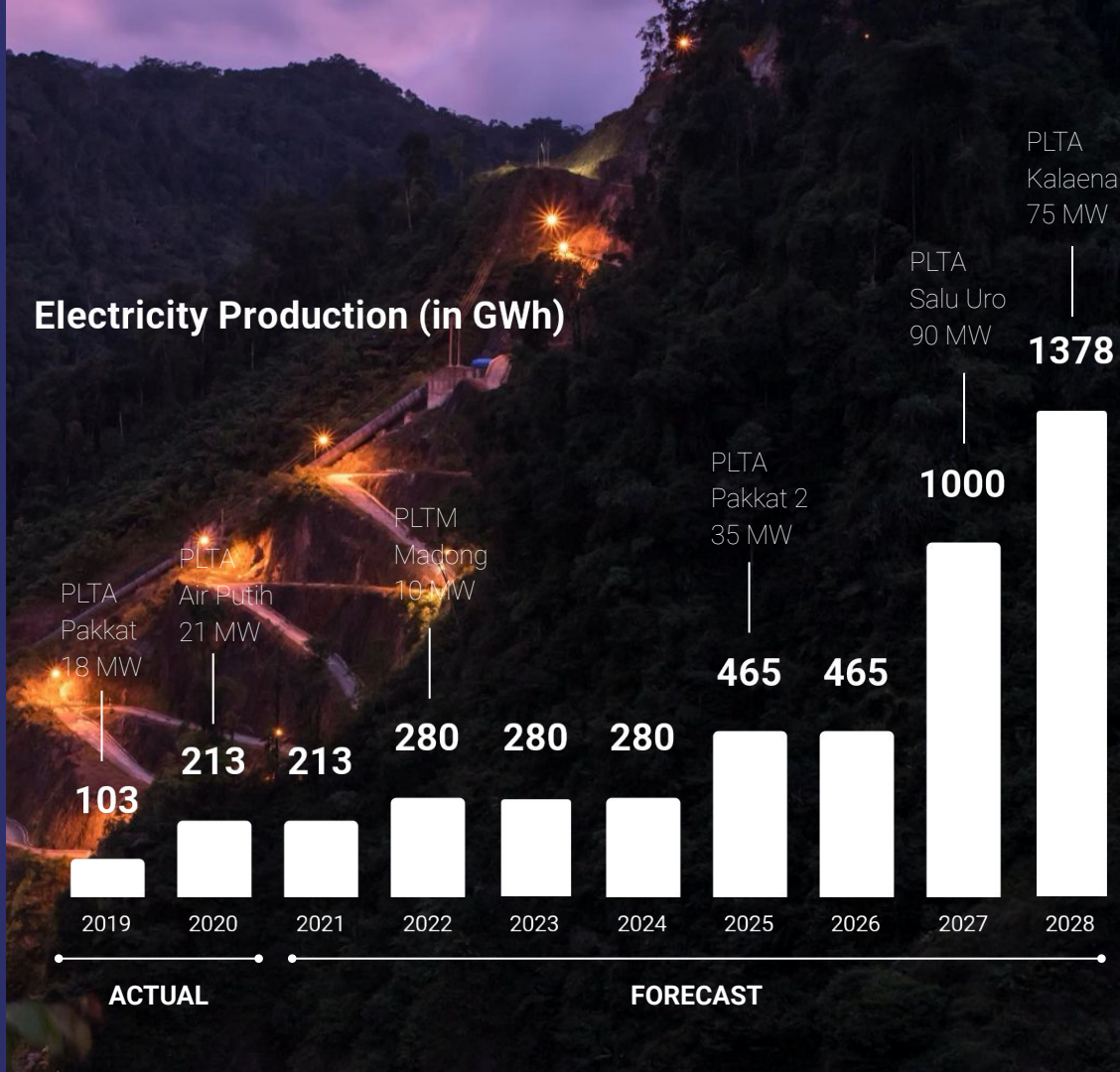
## SUBSIDIARY

PT Nagata Dinamika Hidro Madong



## PRODUCTION HIGHLIGHTS

Based on Commercial Operation  
Date (COD) Schedule





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## PROJECT LIST

**49 MW**

Current Portfolio

**500 MW**

Project Pipeline

**10x**

Projected Growth

### CURRENT PORTFOLIO

**49 MW**

Hydro ( $>10$  MW)

**PLTA Pakkat 1**

North Sumatra

18 MW

**PLTA Air Putih**

Bengkulu

21 MW

Mini Hydro ( $\leq 10$  MW)

**PLTM Madong**

South Sulawesi

10 MW

### PROJECT PIPELINE

**500 MW**

Hydro ( $>10$  MW)

**PLTA Pakkat 2**

North Sumatra

35 MW

**PLTA Kalaena**

South Sulawesi

75 MW

**PLTA Salu Uro**

South Sulawesi

90 MW

**PLTA Kalaena 2**

South Sulawesi

30 MW

**PLTA Kalaena 3**

South Sulawesi

20 MW

**PLTA Dambalo**

Gorontalo

22 MW

Mini Hydro ( $\leq 10$  MW)

**PLTM Aek Nabara**

North Sumatra

4 MW

**PLTM Nasal**

Bengkulu

10 MW

**PLTM Salu Paku**

South Sulawesi

6 MW

**PLTM Salu Noling**

South Sulawesi

10 MW

Wind

**PLTB Jeneponto 1**

South Sulawesi

62 MW

**PLTB Jeneponto 2**

South Sulawesi

100 MW

Solar PV

**PLTS Tempilang**

Bangka Belitung Islands

1 MW

**PLTS (Scattered)**

Various Locations

20 MW

Biomass

**PLTBm Tempilang 2**

Bangka Belitung Islands

5 MW

Biogas

**PLTBg (Scattered)**

Various Locations

10 MW

*Based on the audited financial statements under ISAK 16 accounting standards.*

## FINANCIAL HIGHLIGHTS

|                         | 2019     | 2020            | %             |
|-------------------------|----------|-----------------|---------------|
| Assets                  | \$260.8m | <b>\$287.4m</b> | <b>10.2%</b>  |
| Liabilities             | \$109.6m | <b>\$130.9m</b> | <b>19.4%</b>  |
| Equity                  | \$151.2m | <b>\$156.5m</b> | <b>3.5%</b>   |
| Revenue                 | \$23.7m  | <b>\$25.4m</b>  | <b>7.2%</b>   |
| Net Profit              | \$3.6m   | <b>\$8.6m</b>   | <b>136.9%</b> |
| Earnings per Share      | \$0.0007 | <b>\$0.0018</b> | <b>157.1%</b> |
| Operating Profit Margin | 43.9%    | <b>56.1%</b>    | <b>27.8%</b>  |
| Net Profit Margin       | 15.4%    | <b>34.0%</b>    | <b>121.0%</b> |
| Return on Asset         | 1.4%     | <b>3.0%</b>     | <b>114.3%</b> |
| Return on Equity        | 2.4%     | <b>5.5%</b>     | <b>129.2%</b> |
| Debt to Equity Ratio    | 0.41     | <b>0.46</b>     | <b>12.2%</b>  |

*(Amount in US Dollar)*

## FINANCIAL PROJECTION

|          |      | Revenue  | EBITDA   | %     | Net Profit | %     |
|----------|------|----------|----------|-------|------------|-------|
| ACTUAL   | 2019 | \$23.6m  | \$7.9m   | 33.6% | \$3.6m     | 15.4% |
|          | 2020 | \$25.3m  | \$10.7m  | 42.2% | \$8.6m     | 34.0% |
| FORECAST | 2021 | \$41.8m  | \$18.8m  | 45.0% | \$10.7m    | 25.6% |
|          | 2022 | \$21.5m  | \$15.6m  | 72.8% | \$8.1m     | 37.7% |
|          | 2023 | \$111.3m | \$70.9m  | 63.6% | \$52.4m    | 47.1% |
|          | 2024 | \$250.8m | \$142.0m | 56.6% | \$109.7m   | 43.7% |
|          | 2025 | \$408.8m | \$223.2m | 54.6% | \$172.9m   | 42.3% |
|          | 2026 | \$407.8m | \$231.4m | 56.7% | \$180.0m   | 44.1% |
|          | 2027 | \$230.1m | \$151.7m | 65.9% | \$108.8m   | 47.1% |
|          | 2028 | \$117.8m | \$95.8m  | 81.2% | \$60.4m    | 51.2% |

(Amount in US Dollar)

## STRATEGY & PLAN

- Due diligence process with Japan Investor
  - Increase technical & organization advantage in renewable energy business
- Due diligence process for new project in mini hydro power plant
- Acquisition new projects
  - 10 MW mini hydro
  - 5 MW biomass
- Construction 1.3 MW PLTS

## ENVIRONMENTAL, SOCIAL & GOVERNANCE

## ESG Contribution to Meet Indonesia Net Zero Emission Target

Providing renewable energy today and tomorrow as what we do is aligned with the **Sustainable Development Goals (SDG)**, particularly:



Kencana Energy provides energy from renewable sources. We have started our journey on hydropower while expanding to other renewable energy, such as solar PV, wind, biomass and biogas.

## ENVIRONMENTAL, SOCIAL & GOVERNANCE

# Power for Good

Our reason of being, *raison d'être*, the core of our business, It springs in the fact that the energy we generate empowers lives in order to sustain and excel today and tomorrow. This is why we are *fully committed* to implement ESG and sustainability principles in everything we do.

For us, it is about balancing our business successes with environmental stewardship, social responsibility, and firm governance, to generate sustainable returns for our shareholders, lasting benefits for the society, protecting mother nature, and delivering our purpose as a company: to deliver *POWER FOR GOOD*.

**Our Business | Our Process | Our People | Our Company | Our Presence**

*Kencana Energy's ESG Commitment & Strategy*

## ENERGY TRANSITION ROADMAP

### Key Drivers and Legal Framework

Paris Agreement 2015 (signed by 195 countries) to limit the increasing of temperature max 1.5 C – 2 C from pre industrial era (1800s).

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Indonesia target to reduce the greenhouse gas by 34,8% in 2025 and 58,3% by 2050

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Indonesia target to increase renewable energy portion to 23% by 2025

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Government Law No.30 Year 2007 about Energy

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Government Regulation No. 70 Year 2014 about Policy of National Energy

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Draft of Presidential Decree about Renewable Energy

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Draft of Law about Renewable Energy



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# ENERGY TRANSITION ROADMAP

2021  
2025

- Peningkatan bauran EBT sebesar 23% pada 2025
- Rasio elektrifikasi 100%
- Penyelesaian program 35 GW dan FTP I 6-7 GW
- Tidak ada penambahan PLTU kecuali yang sudah terkontrak dan konstruksi

2026  
2030

- Mendorong program PLTA atap
- 2 juta kendaraan listrik roda empat dan 13 juta kendaraan listrik roda dua pada 2030
- 10 juta kompor listrik pada 2030
- Stop impor BBM dan gas

2031  
2035

- Penerapan teknologi CCUS/CCS pada Pembangkit listrik dengan tenaga fosil

2036  
2040

- Puncak emisi pada 2040 atau lebih cepat
- Integrasi gas *combined cycle* dengan CCS
- 100 % penjualan kendaraan listrik roda dua

2041  
2045

- Pembangkit tenaga nuklir

2046  
2050

- Netral karbon pada 2050
- PLTU dan PLTGU dipensiunkan
- Tambahan kapasitas untuk PLTN
- 100 % penjualan kendaraan listrik roda empat



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## INDONESIA RENEWABLE ENERGY OUTLOOK

### Electricity Consumption per Capita in Indonesia (kWh)



### Electricity Consumption per Capita 2017 (kWh)

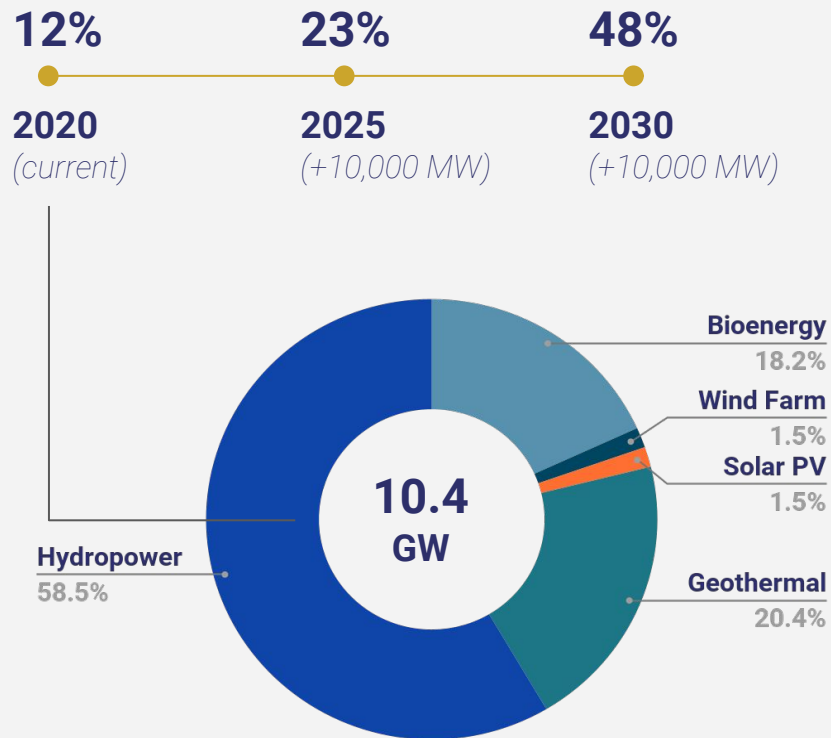


### Renewable Consumption per Capita 2017 (kWh)



## INDONESIA RENEWABLE ENERGY OUTLOOK

### Indonesia Target for Renewable Energy Mix



## INDONESIA RENEWABLE ENERGY OUTLOOK

# Peta Jalan Pengembangan EBT 2021 - 2030

| Pembangkit     | Tambahan Kapasitas 2021 – 2030 (MW) |
|----------------|-------------------------------------|
| PLTP           | 3.355                               |
| PLTA           | 9.272                               |
| PLTM           | 1.118                               |
| PLT Surya      | 4.680                               |
| PLT Bayu       | 597                                 |
| PLT Biomassa   | 590                                 |
| PLT EBT Base   | 1.010                               |
| PLT EBT Peaker | 300                                 |
| Total          | 20.923                              |

## INDONESIA RENEWABLE ENERGY OUTLOOK

### Penambahan Pembangkit dalam 10 Tahun ke Depan

| Pembangkit | Kapasitas (MW) | Porsi |
|------------|----------------|-------|
| EBT        | 20.923         | 51,6% |
| Non - EB   | 19.652         | 48,4% |
| Total      | 49.575         | 100%  |



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**THANK YOU**

[www.kencanaenergy.com](http://www.kencanaenergy.com)